

TRAVERS SMITH

Our commitment

TRAVERS SMITH

Introduction

Travers Smith is an award-winning, full-service law firm, so you can take our technical excellence as a given. It underpins everything we do.

But there is only so much benefit to you from legal expertise alone. Our goal is to provide user-friendly legal advice that is relevant to your needs. We pride ourselves on our commercial and pragmatic approach to providing solutions.

“Legal pedigree and knowledge with a sensible commercial approach.”

Group Finance Director, LSE listed company

Communication

We believe in personal relationships.
There is no 'one-size fits all'.

We provide a dedicated client relationship partner,
a first point of contact for everything you need.
If you require specialist input, he or she will manage
the delivery of this advice.

We recognise that, in today's world, advice is often
needed in an instant. Our aim is to ensure you will
always know which of our experts to speak to and
how to contact them whenever you need assistance.

*“There is strength in depth
across the board and their
response times are second
to none.”*

Finance Director, LSE listed company

Teamwork

We are committed to being a business partner, not just another supplier.

Our service is renowned for being partner-led with the backing of uniformly excellent lawyers. Day-to-day you will be looked after by a consistent team of experienced lawyers, led by your client relationship partner.

We are not a global giant, nor do we want to be: our model is a conscious choice. The whole firm operates as a single, cohesive unit and our client teams reflect that. You will not find unnamed lawyers hidden away costing you money.



Fees and Flexibility

Hate hourly rates? You tell us how you prefer to be billed.

Discounted monthly retainers, value billing, risk-sharing, success fees, volume discounts, fee-free periods. We have used them all and we are always open to new suggestions.

We avoid nasty surprises on fees by providing certainty and clarity. We can give you regular, real time fee updates, or let you know when fees hit an agreed level.

Monthly, even weekly invoices are not a problem, and if it helps we are happy to give you a dedicated billing contact.

*“..not the cheapest
but it's definitely worth
every penny.”*

Chambers UK



Education, education, education

Naturally, we keep ourselves up-to-date. We have lawyers across the firm whose full-time job is to keep abreast of the changes in law likely to affect our clients. We are always happy to share their expertise.

We host seminars, we publish bulletins and briefings. We can even come to your offices and deliver bespoke training.

If there is a legal development you would like to know more about, please just ask.

Trusted advisers

We like our clients to know they can turn to us for more than solutions to their immediate problems. As our relationship develops, we can offer you so much more than that.

Our high levels of retention mean that our client teams develop lasting relationships and invest in understanding and anticipating the key concerns of each client. We appreciate the mutual benefit derived from seconding our lawyers to clients, from trainees to partners, and across all disciplines. Clients also highly value the extensive and well-established relationships we have developed within the City of London.



International

Recognising where our strengths lie, we have always favoured close relationships with other premium quality independent law firms.

We have deliberately avoided formal networks and exclusive relationships. Instead, we have invested heavily in forming close relationships with our preferred firms, ensuring we can easily put the best experience and expertise at your disposal.

All of this allows us to manage our clients' overseas legal advice with flexibility and ensure the right approach and high quality service for any given situation.

“A fluent cross-border service is possible thanks to the assistance of trusted overseas firms, with the London team acting as a lynchpin in the management of work across jurisdictions.”

Responsible business

We understand how important CSR is to businesses and we take our responsibilities just as seriously.

Each year we support a charity chosen by popular vote. We also support a local law centre in West London, and many of our people participate in a local schools' reading programme.

We have had an environmental management system in place since 2003 and are always looking for new ways to reduce our carbon footprint. We have also begun developing, with other professionals, a pro bono climate change initiative.

We are committed to sourcing talent from the widest possible pool of people and to responding actively to the expectations of clients, who themselves have a diverse workforce representative of society today.

Contact us

Travers Smith LLP
10 Snow Hill
London
EC1A 2AL

Tel: +44 (0) 20 7295 3000

www.traverssmith.com

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